Take your imaging business to new heights

ScanSnap

SP Series

fi Series
Image Scanner

FUJITSU

See what's driving your changing market

As leaders in the imaging market, we identify the business trends and industry drivers that create new opportunities for our partners. Here's a topline summary of the current issues that are opening the door to growth for imaging professionals.

The paper barrier

As organisations struggle to meet increasing levels of compliance and regulation, paper is now a major obstacle that has to be overcome.

The costs involved in locating, copying and distributing information required to achieve compliance, plus environmental pressures to reduce paper usage, continue to drive momentum towards the digitisation of business processes.

40% of businesses cite lack of knowledge as a barrier to going digital

Source: AIIM Marketing Intelligence. *Paper Wars 2014 – An Update From the Battlefield.*

The price of paper

The cost of paper-based processes – not simply the purchase price, but more importantly the costs of storage and retrieval – is becoming an increasingly expensive overhead for organisations.

8% of overall office costs would be saved if businesses introduced an all-electronic filing policy

Source: AIIM Marketing Intelligence. *The Paper Free Office – Dream or Reality?*

Being competitive means being digital

The ongoing transition to the digital world is now viewed as increasingly critical to business-competitiveness.

With the benefits of reducing paper usage ranging from reduced operating costs and improved customer responsiveness to increased worker productivity, it's no surprise that two-thirds of those businesses adopting low-paper processes report a payback within 18 months.

66% of businesses that have adopted paper-free processes report a payback within 18 months

Source: AIIM Marketing Intelligence. *Winning the Paper Wars.*

The march of the mobile worker

The advent of the cloud and the consumerisation of IT – with mobile workers needing the same capabilities as office-based personnel – are further drivers of the digitisation of paper.

While over 85% of workers would like to have access to create/edit/workflow capabilities via mobile devices, less than 25% of organisations actually offer these capabilities – providing a clear business opportunity for partners to address.

Scanners are only part of the solution

To simply convert paper records into electronic form, any standard equipment/application will suffice. But to realise the full potential of digitisation, organisations also need to be extracting key information while scanning.

Reaping the rewards requires more than just a scanner – organisations need purpose-built business-critical hardware, data capture applications built around business processes and long-term, ongoing professional support.

63%
of businesses consider internal collaboration and sharing of documents to be "crucial"

Source: AIIM Marketing Intelligence. *Content Collaboration and Processing in a Cloud and Mobile World.*

Grow
Organisations require a solution that can grow and change along with their business

Our credentials can be yours too

Welcome to your new product portfolio

As a Fujitsu Certified Imaging Professional, our portfolio becomes your extensive range of business-building products. You can rely on:

- **Class-leading technology** that commands over 50% market share and features the two top-selling ranges in the market.

- Our proven commitment to investing in **new technology and software**, ensuring you can always deliver best-in-class customer solutions.

- Our acknowledged reputation for **reliability, ease-of-use and low maintenance**, improving customer satisfaction and reducing your support overhead.

- Avoiding the confusion and conflict between print and document scanning solutions that other manufactures face, as we are the **sole specialist document scanner-only manufacturer**.

FUJITSU Image Scanner

Fujitsu is an established leader in the document imaging market, featuring state-of-the-art scanning solutions in the workgroup, departmental, and production-level scanner categories. Fujitsu scanners deliver speed, image quality, and great paper handling, along with easy integration and compatibility with document imaging applications.

ScanSnap

ScanSnap scanners provide mobile and one-touch document imaging, perfect for the smaller organization.

SP Series

Office scanning simplified at last! SP Series Scanners deliver simple operation and reliable performance.

fi Series

fi Series scanner solutions from Fujitsu support enterprises with leading edge document imaging technology

FUJITSU FI Series Scanners

Workgroup Scanners

Ideal for the medium-sized organization or single-department application, Fujitsu desktop Workgroup scanners are the foundation of your document management solution. You won't sacrifice performance for affordable document imaging. Our family of Workgroup scanners includes both flatbed and sheet-fed models; models that can be customized to scan to e-mail, PDF, printers, or ftp sites, and the option to benefit from our high quality capture software solutions to ensure your business goals are met. For flexibility and high performance for the medium-sized business or organization, choose Fujitsu Workgroup scanners and software solutions.

Models: fi-7160, fi-7260, fi-65F, fi-7030, SP-1425

Departmental Scanners

Larger organizations demand higher throughput from their digital imaging solutions, as well as additional features such as document imprinting. Fujitsu departmental scanners provide this level of support and more, including our high quality capture software solutions. Fujitsu scanners and software solutions allow production-level performance at cost-effective prices to ensure your business goals are efficiently met.

Models: fi-7180, fi-7280, fi-7460, fi-7480

Production Scanners

Production environments call for extremely high throughput, flexibility and reliability. Fujitsu production scanners satisfy these requirements, enabling users to scan up to 100,000 pages per day. The Fujitsu suite of production scanners includes scanners from 90 pages per minute (180 images per minute) to over 130 pages per minute (260 images per minute) at full-rated speeds up to 300 dpi in color, grayscale, or black and white modes. For advanced production scanning, our capture software solutions will take your imaging experience to the next level.

Models: fi-5950, fi-6800, fi-6400, fi-7700, fi-7600

Network Scanners

Network scanning, collaboration, emailing and faxing just got a lot easier. With Fujitsu's fi Series network scanners, you can simplify and standardize document management across your local branches or across the globe. Simply load your documents, log into the network, select the destination, and press the scan button.

Models: N7100

Technical Specifications

FUJITSU

Series	FI-7160	fi-7280	FI-7600
TiS Reference	fi-7160	fi-7280	fi-7600
Scanning speed mono/ colour	60 ppm / 60 ppm	80 ppm / 80 ppm	80 ppm / 80 ppm
Duplex scanning mono/ colour	120 ppm / 120 ppm	160 ppm / 160 ppm	160 ppm / 160 ppm
Automatic Document Feeder (ADF)	Yes	Yes	Yes
ADF capacity	80	80	300
Flatbed	-	Yes	-
Interface	USB 3.0	USB 3.0	USB 3.1
Ultrasonic double feed detection	Yes	Yes	Yes
Light source	White LED x 2	White LED x 3	White LED x 4
Dropout colour red, green, blue selectable	Yes	Yes	Yes
Document size min / max	A8 / Legal 1	A8 / Legal 1	A8 / A3
Optical resolution (dpi)	600x600	600x600	600x600
Deskew and Autocropping	Yes	Yes	Yes
Image memory	512 MB	512 MB	1024 MB
Other	Halftone pattern "Error Diffusion", Paper Stream IP (TWAIN / ISIS), Paper Stream Capture, ScanSnap Manager for FI Series, ABBYY® FineReader		
Dimensions (mm)	163 x 300 x 170	234 x 300 x 577	214 x 236 x 432
Weight	4.2 kg	8.8 kg	17 kg

FUJITSU ScanSnap Scanners

ScanSnap scanners take the complication out of document imaging with one-button ease of use. Perfect for home and small business environments, the ScanSnap family of scanners bring duplex multi-sheet scanning to everyone, combining performance and affordability in a compact size.

Image Scanner ScanSnap iX100

The ScanSnap iX100 is the world's fastest battery powered ScanSnap. Whether scanning receipts, contracts, recipes, or plastic cards, the iX100 takes scanning beyond the desktop and into your mobile world. Completely wireless and weighing only 400 g, the iX100 brings mobility and wireless scanning to your PC or Mac as well as iOS or Android device.

Image Scanner ScanSnap SV600

The ScanSnap SV600 Contactless scanner provides a new perspective on document scanning. Easily scan newspapers, magazines, documents or books directly without cutting or damaging them.

Technical Specifications

Series	ScanSnap iX100	ScanSnap SV600
TiS Reference	ScanSnap iX100	ScanSnap SV600
Scanning speed mono/ colour	5 sec / 5 sec	3 sec / 3 sec
Duplex scanning mono/ colour	-	-
Automatic Document Feeder (ADF)	Yes	-
ADF capacity	1	-
Interface	USB 2.0	USB 2.0
Ultrasonic double feed detection	-	-
Light source	LED RGB	White LED x 2
Document size min / max	A8 / A4	A8 / A4
Optical resolution (dpi)	600x600	600x600
Deskew and Autocropping	Yes	Yes
Other	ScanSnap Manager, ABBYY® FineReader for ScanSnap, Card Minder, ScanSnap Receipt	
Dimensions (mm)	34 x 273 x 47.5	383 x 210 x 156
Weight	400 g	3 kg

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